Ohio GFOA Conference Session Social Media & Financial Transparency

Introduction

- City of New Albany, Ohio's Communication & Marketing Specialist
- Previous Miss Ohio & Social Media Strategist for Stanley Steemer International
- Marketing & Psychology Degrees with vested interest in consumer behavior
- Almost failed finance courses in college
- Fully believed RITA was a person for like two months

Overview

- Importance of financial transparency and public engagement
- Collaboration between finance and communications teams
- Visual storytelling techniques
- Tips for creating accessible, digestible social media content

Takeaways

- Learn effective methods for translating financial information into public-facing social media content
- Understand how to collaborate with communications teams to develop consistent, informative messaging
- Apply storytelling to promote transparency in financial reporting



Without using your job title, tell me what you do.



On a scale from 1 to 5, how comfortable is your community with its understanding of your work?



Where do you feel there is a lapse in understanding between your finance department and the community?



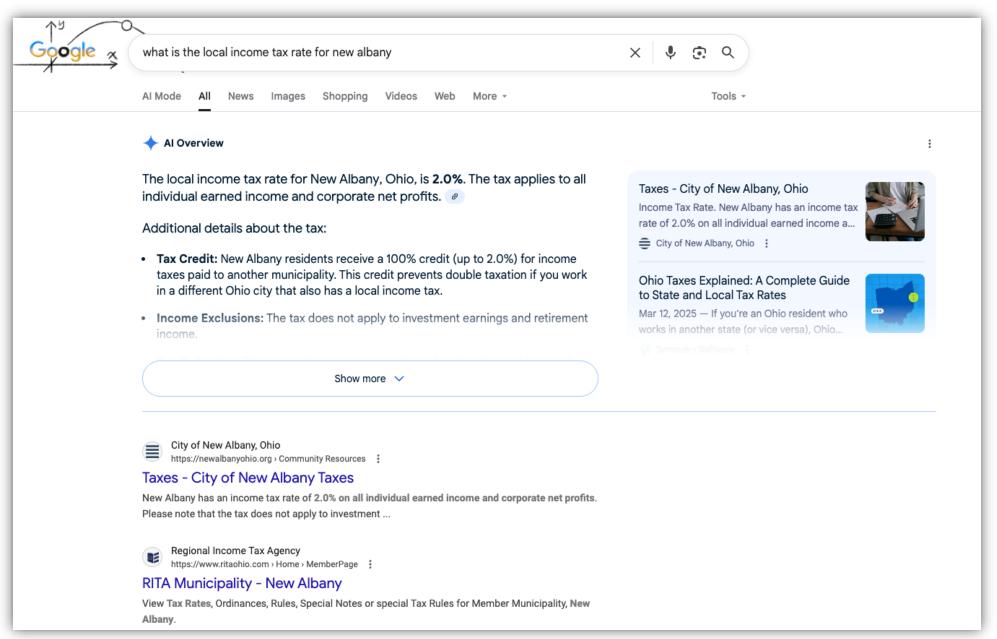
- Transparency as the Foundation: Transparency is the necessary first step.
 - You can't have meaningful public engagement on financial matters if the public doesn't have clear, understandable information to begin with.
- Engagement as the Action: Engagement is what makes transparency impactful.
 - It's the process of taking that information and using it to foster a dialogue, gather input, and build collaborative relationship between the government and its citizens.
- The Outcome: The goal is to create a government that is not only financially responsible but also deeply connected to and trusted by the community it serves.
 - This is achieved by making financial transparency a dynamic, engaging, and ongoing conversation.



- It's human nature not to trust something we don't fully understand.
- Consider where your residents are finding their information about your department (AND where you would ideally like them to go).

- Easy ways to make your work accessible to the public:
 - Discuss it on social media using simple (and I mean simple) terms.
 - Update your website forms, pages, and information.
 - This will take at least a few hours, but it's worth it.

- Where are people trying to get their information?
 - Google? Sure...
 - SOCIAL MEDIA
 - AI





- How can I control what AI is pulling about the finance department in our City?
 - Think like a resident. Ask your team what type of questions they commonly field from residents and provide that information on your City's website.
 - Organize information in the order of importance to residents.
 - Provide links that direct to the sites and sources you reference (e.g., RITA, uploaded guides, forms, awards).
 - Do not wait to update online information about new policies and procedures

You all love an audit- so audit the information you can find online about your organization and its services!



- It may seem a bit overwhelming, but here's how we've structured it.
 - Finance Page
 - Department Role & Transparency Portal
 - City Budget
 - Monthly Financial Condition Reports
 - News posts with Finance Tags

- Taxes
 - Income Tax Rate
 - Filing Requirements
 - Filing Deadlines
 - Address Search
 - Property Taxes



Collaboration between Finance and Communications

How many of you are tasked with handling the communication via your municipality's social media?



— Collaboration between Finance and Communications

How many of you have a comms person?



— Collaboration between Finance and Communications

Do you actually talk to your comms person?



Collaboration between Finance and Communications

- The earlier you can tell the comms team = the better
 - Gives us time to learn, ask questions, develop strategies, collect assets.
 - Allows for extensive reviews and edits to be made to captions, copy, and creatives.
- Loop in the Comms team on emails pertaining to upcoming policy changes, action plans, or big budget adjustments so that our plans can change with yours.

• At the end of the day, the earlier you catch us up, the more options we have to communicate to the public.



- Video
 - External: For residents. Simple, confident, and effective.
 - Internal: Morale-boosting, collaborative, and fun.

- Video Examples External
 - Year in Review Video (3:27-3:55) https://vimeo.com/1113259683?share=copy
 - Economic Development Week https://vimeo.com/942449156?share=copy
- Annual Report
 - Finance Quick Facts
 - Income Taxes
 - Property Taxes
 - General Fund Revenue vs. Expenses
 - General Fund Quick Breakdown



■NEW ALBANY■

ORGANIZATIONAL GOAL #4

Excellent Stewardship of Public Funds

The New Albany Finance Department functions include overseeing fiscal operations, debt issuance, providing an accurate accounting of receipts and disbursements, managing financial investments and coordinating the annual audit. New Albany's general obligation rating from Moody's Investors Service is Aaa and from Standard & Poor's is AAA, the highest ratings possible by those agencies. New Albany is one of very few Ohio cities to obtain this "double triple" rating.

2024 FINANCE QUICK FACTS

- New Albany's 2023 Annual Comprehensive Financial Report received the Certificate of Achievement for Excellence in Financial Reporting, the highest form of governmental accounting recognition from the Government Finance Officers Association (GFOA).
- New Albany's 2024 budget also received GFOA's Distinguished Budget Award.
- New Albany received the 2024 cashvest® 90+ Award, which is the benchmark and banner for public entities that are earning and saving at the highest levels on taxpayers' resources.
 - Occupance of Achieved score of 100 for the first time during the 2nd quarter of 2024 and received it for the 3rd and 4th quarters of 2024.
- Finance staff also received the Ohio Auditor of State Award with Distinction for financial reporting in 2022.
- New Albany's bond rating: Moody's Aaa; Standard & Poor's AAA
- 2023 Single Audit In compliance
- 2024 Bond Anticipation Notes rated 'SP-1+' (short-term rating)
 - ° Highest rating possible
 - ° 'AAA' (long-term) rating confirmed

Income Taxes

In 2024, local income taxes accounted for approximately 80% of New Albany's general fund operating revenue. In Ohio, income taxes are typically paid to the community where people work. Most New Albany residents pay no income tax to New Albany because they are provided a 100% credit for income taxes they pay to the communities in which they are employed. This is why it is so critical to create jobs inside New Albany borders. New Albany levies a 2% local income tax on gross wages, salaries and other personal services compensation. This tax is also levied on net profits of corporations and smaller businesses based here.

Property Taxes

Property taxes constituted 4.14% of general fund operating revenues for City services. These taxes, which are based on the local tax rate (in mills) and the taxable value of the property, are critical to schools, townships and county-wide service agencies. For 2024, the Franklin County Auditor determined annual property taxes for City of New Albany households to be \$2,177.48 per \$100,000 fair market value based upon the mills for Tax District 222 – City of New Albany, Franklin County, New Albany Plain Local Schools, Plain Township Fire. (This millage rate does not include the 1.7 mills paid by most New Albany residents to the New Albany Community Authority for debt on the New Albany High School building, Fodor Road improvements, and fire station improvements and equipment.)



2024 Net Annual Tax Estimate: \$2,117.48 per \$100,000 of value

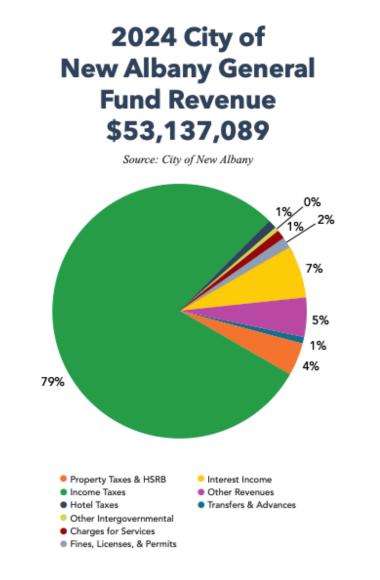
Source: Franklin County Auditor's Office

Tax District: 222 Market Value: \$100,000

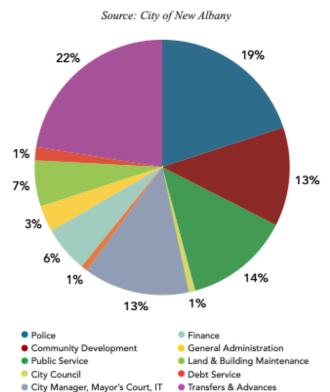
Property Class: Residential Owner Occupied: Yes

| New Albany Plain Local School Distri | ct. \$1,194.43 |
|--------------------------------------|----------------|
| FCBDD | \$112.41 |
| Children Services | \$99.01 |
| ADMH | \$51.42 |
| County General Fund | \$45.02 |
| Senior Options | \$29.16 |
| Metro Parks | \$19.58 |
| Zoo | \$11.20 |
| Plain Township | \$310.91 |
| Columbus Public Library | \$80.68 |
| Eastland Joint Vocational School | \$61.25 |
| City of New Albany | \$59.41 |
| New Albany Joint Parks District | \$91.80 |
| Columbus State | \$11.20 |
| | \$2,117.48 |

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2024 City of New Albany General Fund Expenses \$39,617,308



City Attorney & Legal Services

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City of New Albany General Fund

Source: City of New Albany

| REVENUE | 2024 | 2023 | 2022 | 2021 | 2020 |
|--|--------------|--------------|--------------|--------------|--------------|
| Property Taxes, Homestead & Rollback | \$2,202,266 | \$1,683,041 | \$1,583,892 | \$1,477,289 | \$1,378,536 |
| Income Taxes | 42,155,271 | 32,774,242 | 27,156,356 | 27,390,466 | 21,965,716 |
| Hotel Taxes | 535,885 | 450,912 | 431,346 | 279,607 | 236,594 |
| Other Intergovernmental | 132,192 | 136,564 | 200,590 | 201,166 | 175,596 |
| Charges for Services | 372,010 | 389,310 | 147,233 | 295,299 | 148,189 |
| Fines, Licenses, & Permits | 1,267,192 | 1,082,272 | 1,405,942 | 1,132,329 | 780,433 |
| Interest Income | 3,483,637 | 2,222,194 | 557,041 | 253,024 | 522,457 |
| Other Revenue | 2,642,194 | 1,515,830 | 994,563 | 909,388 | 1,735,022 |
| Transfers & Advances | 346,442 | 4,304,429 | 629,937 | 85,597 | 275,000 |
| Total Revenues | \$53,137,089 | \$44,558,795 | \$33,106,900 | \$32,024,165 | \$27,217,543 |
| EXPENDITURES | | | | | |
| | | | | | |
| Police | \$7,768,603 | \$7,092,956 | 6,374,625 | \$5,514,829 | \$5,042,959 |
| Community Development | 5,163,093 | 4,610,195 | 3,763,598 | 2,724,727 | 3,054,819 |
| Public Service | 5,393,271 | 5,712,081 | 4,710,396 | 4,311,491 | 3,729,020 |
| City Council | 416,438 | 384,787 | 278,532 | 666,071 | 862,254 |
| City Manager, Mayor's Court, IT | 5,042,985 | 4,049,787 | 3,570,908 | 2,425,195 | 2,327,447 |
| City Attorney & Legal Services | 201,867 | 210,524 | 166,872 | 215,658 | 275,762 |
| Finance | 2,297,799 | 1,850,046 | 1,480,722 | 1,387,894 | 1,250,923 |
| General Administration | 1,215,749 | 920.989 | 848,477 | 682,802 | 586,683 |
| Land & Building Maintenance | 2,710,719 | 1,838,911 | 1,766,899 | 1,293,406 | 1,471,538 |
| Capital | _ | - | _ | _ | 20,581 |
| Debt Service | 434,967 | 433,365 | 2,051,926 | 674,091 | 646,003 |
| Transfers & Advances for Other Purposes | 8,971,816 | 10,206,598 | 3,594,881 | 13,397,586 | 2,222,182 |
| Total Expenditures | \$39,617,308 | \$37,310,240 | \$28,607,836 | \$33,293,750 | \$21,490,171 |
| Excess (def) of revenues over expenditures | 13,519,781 | 7,248,555 | 4,499,064 | (1,269,585) | 5,727,372 |
| Fund balance at the beginning of year | \$38,722,290 | \$30,896,959 | \$25,396,201 | \$26,131,806 | \$19,777,649 |
| Lapsed encumbrances | 1,183,015 | 576,775 | 1,001,694 | 533,980 | 626,785 |

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The City of New Albany has once again been recognized for financial excellence! For the 20th year in a row, the Government Finance Officers Association (GFOA) has awarded the City the Certificate of Achievement for Excellence in Financial Reporting for our 2023 Annual Comprehensive Financial Report. This prestigious award is the highest form of recognition in governmental accounting and financial reporting.

Why does this matter? Our commitment to transparency and strong financial management plays a key role in maintaining New Albany's "Aaa" rating from Moody's and "AAA" rating from Standard & Poor's—the highest possible ratings. These ratings have helped New Albany realize significant savings on interest costs related to debt issuances over time, keeping project costs lower and freeing up funds for other priorities.

Congratulations to our finance department for spearheading this outstanding achievement! #NewAlbanyOhio

Bethany Staats, CPA | Morgan Joeright | Ethan Charles Barnhardt, MPA Jeremy Gray | Cindy Powell





New Albany, Ohio

6,517 followers 4mo • 🕥

The City of New Albany has been honored with the Distinguished Budget Presentation Award from the Government Finance Officers Association (GFOA) for the 6th consecutive year-a national recognition of excellence in public sector budgeting.

This distinguished award underscores the City's unwavering commitment to transparency, accountability, and excellence in financial planning. Learn more about the City's efforts and the award here: https://bit.ly/4iOQIHS

#NewAlbanyOhio

Pictured: City of New Albany Finance Department members, (Back row left to right) Mike Khoury, Ethan Charles Barnhardt, MPA, Jeremy Gray, Candace Cook (Front row left to right) Cindy Powell, Bethany Staats, CPA, Morgan Joeright, Megan Thomas



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2 comments · 2 reposts

- Video Examples Internal
 - All About the Benjamins
 - Where do we keep the money?

Tips for Creating Content

• Keep it simple.

- The small things you do in your department are often interesting to the public and other teams in your community!
- Action item: Take a photo with your team at this conference and provide a brief write-up about what you learned for your comms team to post.

Consider your audience

- LinkedIn: Other business professionals
- Meta, TikTok, Twitter/X, etc.: Residents.
- Intranet, employee newsletters, staff meetings: Peers
- It's not overly complicated it just takes a little time and some confidence.



Key Takeaways

- When sharing information, **think like your audience** and organize the information to match the way they think.
- Work with your communications team early, allowing time for questions, planning, and content review.
- Transparency is the foundation for community engagement. Meet your target audience where they are (social media, website, mailers, e-news).
- **Keep it simple:** Snap a few photos of your team hard at work, celebrate accomplishments, and humanize your department.



Questions?