



## Revenues

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# Topics

- Deposits
- Revenue defined
- Revenue Classifications
  - Taxes
  - Intergovernmental Revenues
  - Charges for Services
  - Investment Income
  - Fines, Forfeitures, Fees, Licenses, and Permits
  - Miscellaneous
- Revenue Estimate

# Cash Deposits

- Offices receiving public funds must, *on a timely basis*, do one of the following:
  - Deposit the funds, OR
  - Submit funds to Fiscal Office
- What is a Timely Basis?
  - Within 3 Days of Receipt IF:
    - \$1,000 or less
    - Safeguarded
    - Per Policy of legislative authority
  - **All other amounts: By end of Next Business Day**
- Receipt numbers included



# Quiz

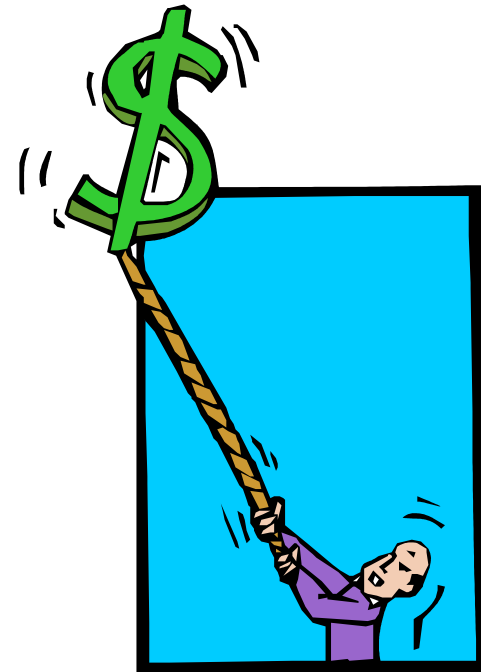


Which of the following statements is the most accurate?

- a) The treasurer may have up to 5 business days to deposit money with the fiscal officer if the government has a policy to allow 5 days.
- b) The treasurer may have up to 3 business days to deposit money with the fiscal officer if the government does not have a policy.
- c) The fiscal officer has one month to get a deposit to the bank.
- d) Jethro Bodine has a 6<sup>th</sup> grade education

# Revenues

- Inflow of resources that increases equity
  - Not necessarily a cash receipt, depending on Basis of Accounting
- Usually result in an increase in assets



# Revenue Classifications

- Revenues by Major Source
  - Property and other Local Taxes
  - Municipal Income Tax
  - Intergovernmental
  - Charges for Services
  - Investment earnings
  - Fines/license/fees/permits
  - Miscellaneous
  - Grants
- Other Financing Sources
  - Debt proceeds
  - Interfund Transfers/Advances



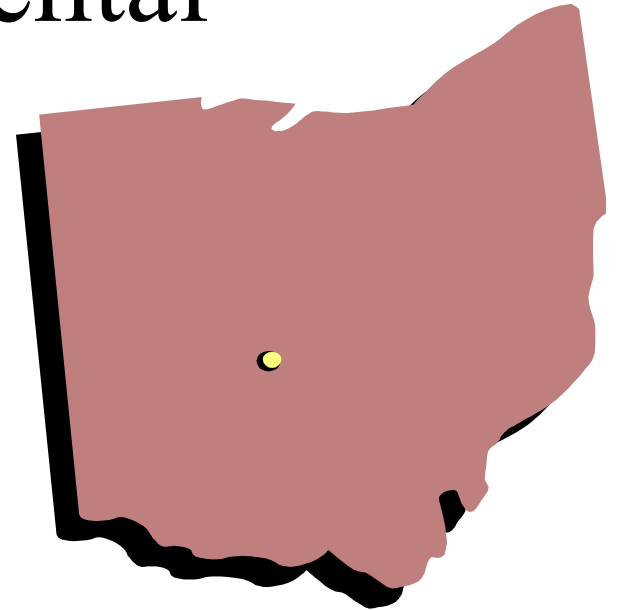
# Taxes

- Property Taxes
  - Distributed by County Auditor
  - Record gross (include deductions)
    - Real estate
- Municipal / School Income Tax
  - Businesses
  - Personal returns



# Intergovernmental

- Federal funds
- State distribution
  - Rollback/homestead
  - Liquor permit
- County distribution
  - Motor vehicle license/Gas tax
  - Local government distribution
  - Estate Tax
  - Cigarette license fee
  - Liquor Tax





# Charges for Services

- Ambulance Runs
- Tuition
- Special Assessments
  - Could be shown separately
- Garbage
- Water & Sewer
- Recreation Center



# Investment income

- Interest earnings
- Appreciated investments sold (cash-basis)
- GAAP – includes market value adjustment



# Fines/License/Fees/Permits

- Parking
- Zoning
- Mayor's Court
- Building permits



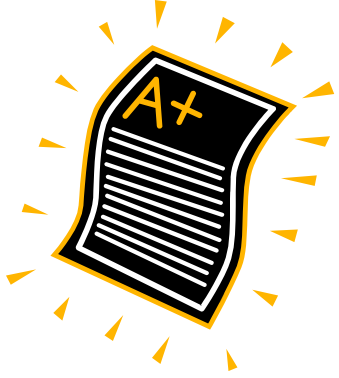
# Miscellaneous

- Sale of assets
- Gifts/Donations
  - Stock
- Rentals/leases
  - Rent out town hall
  - Lease equipment

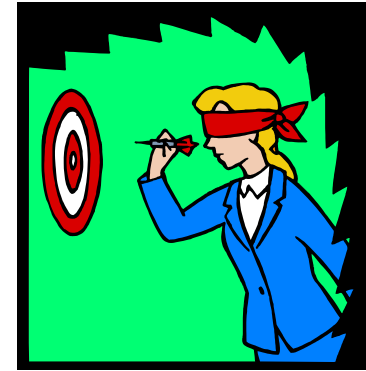


# Grants

- Federal, State and Local
  - Reimbursable
  - Advances
  - Assistance Funding



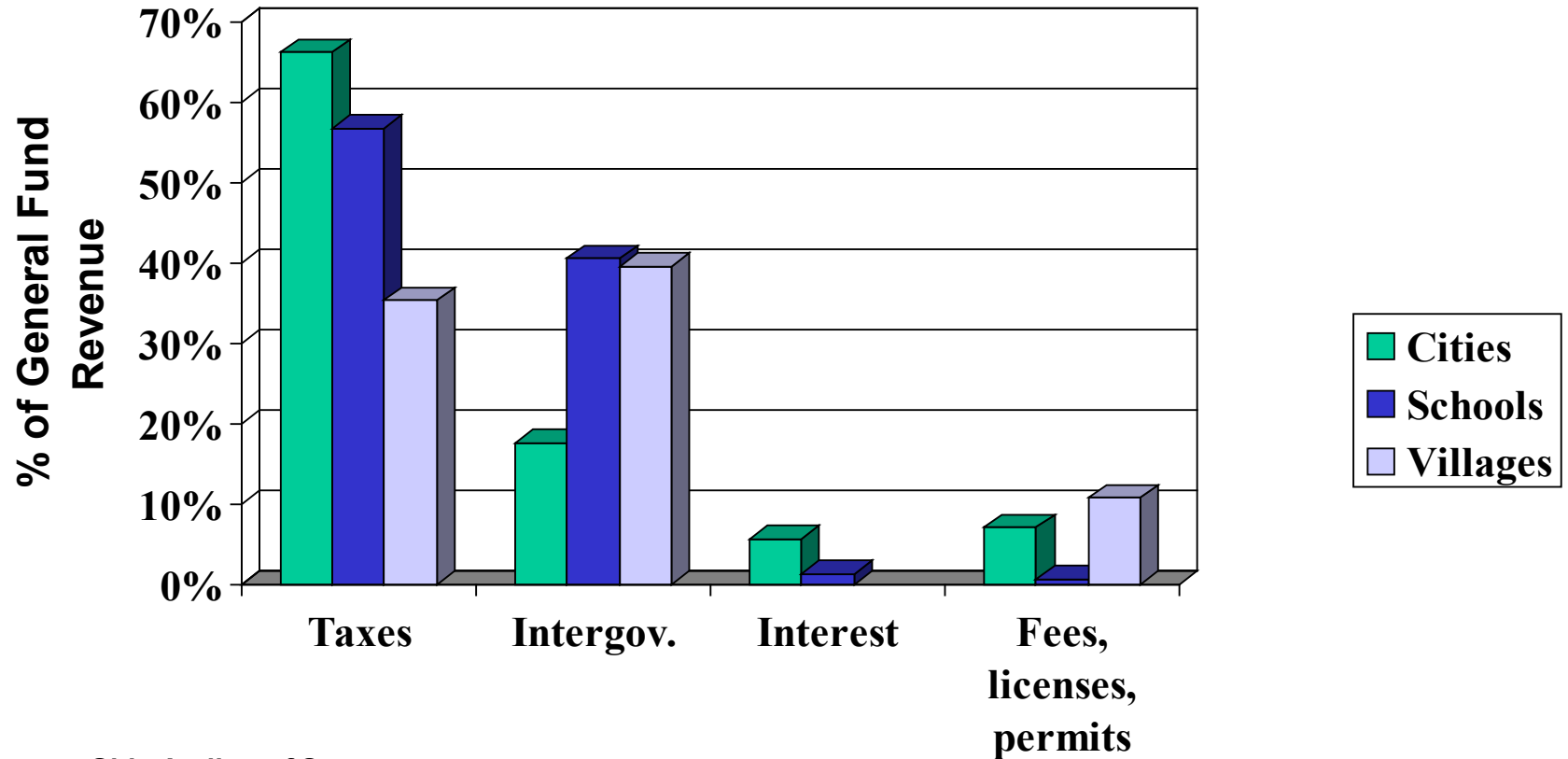
# Quiz



Answer the following true or false:

- 1) If Ohio imposes a tax, collects the tax, and passes through a portion of that tax to a local govt., the local govt. should classify that revenue as tax revenue.
- 2) Court costs should be classified as charges for services since a service is performed.
- 3) Real property taxes received should be classified as intergovernmental revenues since the revenue comes through the county.

# General Fund Revenue Ohio Subdivisions



Source: Ohio Auditor of State reports

# Revenue Estimate

- Fiscal Officer is responsible for maintaining the Revenue Estimate (ORC 5705 (A) 2-4)
- Code does not specify frequency of review
  - “Upon a determination by the fiscal officer of a subdivision that the revenue to be collected will be greater or less than the amount included in an official certificate . . .”



# Maintaining the Revenue Estimate

- Major changes need immediate attention
- Major revenue items should be constantly monitored
- Minor changes may not require a change to the certificate
- Minor revenue items require much less attention

# Revenue Questions?