

CLINTON COUNTY  
*Port Authority*

1113 AIRPORT

Inviting Applications For

**FINANCE DIRECTOR**



## Introduction

The Clinton County Port Authority is seeking a pragmatic financial leader to serve as Finance Director. This is a rare opportunity to shape the financial architecture of one of the nation's most distinctive aviation and logistics platforms – while serving a community where leadership impact is both visible and lasting.

The Finance Director will play a key role managing the Wilmington Air Park's financial systems and ensuring its ongoing fiscal sustainability and accountability.

## THE COMMUNITY

Clinton County, Ohio offers a distinctive blend of rural character, regional accessibility, and civic vitality. Located within convenient reach of Cincinnati, Dayton, and Columbus, the region provides proximity to major metropolitan markets while maintaining a strong sense of place and balance.

Wilmington serves as the county seat and functions as a regional hub for education, agriculture, aviation, and advanced manufacturing.

Residents benefit from a walkable historic downtown and locally owned businesses, accessible outdoor recreation, trails, and open landscapes, a growing industrial and logistics presence connected to the Wilmington Air Park, and a supportive civic culture where professionals can make visible, lasting contributions.

Wilmington and the surrounding region provide a rich set of cultural and educational amenities. Wilmington College, a respected liberal arts institution, strengthens regional partnerships and community engagement. The historic Murphy Theatre anchors arts and entertainment in downtown Wilmington. The nearby World Equestrian Center has become a nationally recognized destination, elevating the region's visibility and hospitality economy.

Clinton County's scale allows leaders to have outsized impact while enjoying a pace of life not often found in larger urban environments.

## COMMUNITY ASSETS

Wilmington College

Murphy Theatre

World Equestrian Center

Walkable Historic  
Downtown Wilmington

Expansive Outdoor  
Recreation and Open  
Landscapes



## THE ORGANIZATION

The **Clinton County Port Authority** (Port Authority) is a public infrastructure and economic development organization responsible for stewarding one of the Midwest's most distinctive aviation and logistics assets – the Wilmington Air Park (ILN).

Operating under Ohio Revised Code Chapter 4582, the Port Authority blends public-sector accountability with entrepreneurial infrastructure development – a hybrid model increasingly central to modern economic development.

### The Port Authority:

- Owns and operates the Wilmington Air Park, a 1,900-acre integrated aviation and logistics business park
- Manages nearly three million square feet of industrial, office, and hangar space
- Leads economic development efforts for Clinton County
- Partners with the Dayton Development Coalition and JobsOhio
- Coordinates closely with local and state governmental stakeholders

### The ILN:

- The highest-volume cargo airport in Ohio
- The third busiest cargo-focused airport in the country
- A nationally significant industrial, MRO, and cargo aviation platform

Despite its rural setting, the organization operates at a scale and complexity more typical of a major metropolitan infrastructure authority. Professionals here influence nationally significant infrastructure while working within a highly collaborative community environment.

## WHY THIS ROLE MATTERS NOW

The Finance Director joins the Port Authority which is fiscally sound and well managed. As the Wilmington Air Park continues to grow as a logistics and industrial platform, the organization's financial environment is becoming more complex – shaped by:

*Expanding Public-Private Partnerships*

*Significant State and Federal Funding Streams*

*Increasing Tenant Activity*

*Infrastructure Expansion*

*Long-Term Capital Planning Needs*

ILN operates outside many conventional federal airport funding structures, requiring disciplined internal capital strategy and long-range financial architecture.





## ABOUT THIS POSITION

Reporting to the Executive Director and working closely with senior leadership and the Board of Directors, the Finance Director serves as the senior steward of the Port Authority's financial operations. This role combines operational excellence with strategic partnership, ensuring financial systems support both day-to-day operations and long-term infrastructure planning.

Primary responsibilities include managing accounting operations, payroll, receivables, and payables; preparing budgets, financial reports, and audit materials; overseeing grant administration and compliance; supporting lease analysis and tenant revenue oversight; assisting with debt financing and capital planning initiatives; and strengthening internal controls and financial systems.

The Finance Director ensures adherence to GAAP and Ohio public-sector financial standards while enabling the Port Authority's broader strategic mission

### Governance Environment

The Clinton County Port Authority operates as a public entity governed by a Board of Directors and subject to Ohio public-sector requirements. The Finance Director will operate within a governance framework that includes Board-level financial reporting and presentations, Ohio Revised Code budgeting and fiscal processes, audit transparency and public accountability, and collaboration with state agencies, tenants, and development partners.

Success in this environment requires both technical precision and strong professional judgment.

## CORE RESPONSIBILITIES

Financial Management & Reporting

Budgeting & Capital Planning

Grant & Compliance Oversight

Enterprise & Development Support

Leadership & Governance



## THE IDEAL CANDIDATE WILL:

- Bring strong experience in government or quasi-governmental accounting with a deep understanding of GAAP and fund-based financial reporting. Experience with audits, financial systems, and compliance environments is essential, along with knowledge of public budgeting, grants administration, and internal controls. The successful candidate will have the ability to translate financial data into strategic insight that guides decision-making.
- Have experience in aviation, infrastructure, economic development, or complex public-enterprise organizations. This experience is highly valued, but it is understood that not all these experiences are expected of the candidate.
- Be a pragmatic builder capable of strengthening systems within a growing organization. The Port Authority seeks a collaborative partner who thrives in a small, high-impact executive team who serves as a trusted advisor able to communicate financial issues clearly to diverse stakeholders. The ideal candidate is solutions-oriented, intellectually curious, and committed to public service.
- Possess communication skills and temperament to work effectively with elected officials, senior leadership, staff, and community stakeholders. This role requires someone who can balance technical precision with the political awareness necessary in a public-sector environment, while maintaining transparency and building trust across all relationships.
- Demonstrate a commitment to fiscal stewardship and organizational excellence. The Finance Director will be expected to develop and implement financial strategies that support growth while maintaining the fiscal discipline expected of a public entity. This includes identifying opportunities for system improvements, enhancing reporting capabilities, and ensuring the Port Authority maintains its strong financial position.



## COMPENSATION AND BENEFITS

The salary range for the Finance Director position is \$120,000 - \$140,000. The Port Authority provides enrollment in the Ohio Public Employees Retirement System (OPERS) along with comprehensive health and life insurance coverage. The benefits package includes paid holidays, vacation, and sick leave. The Port Authority works from home two pre-scheduled days per month.

Compensation is commensurate with the selected candidate's experience and qualifications.



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## HOW TO APPLY

Interested candidates for this outstanding career opportunity should submit a cover letter and detailed resume to the attention of:

Dana L. McDaniel – Partner  
The Management Advisory Group, LLC  
Direct line: 614-206-3311  
Email: [dmcdaniel@themanagementadvisorygroup.com](mailto:dmcdaniel@themanagementadvisorygroup.com)

Cover letters and resumes are encouraged to be received by **5pm, Friday, April 3<sup>rd</sup>, 2026**, to be given utmost consideration. Applications will be accepted until the position is filled and confidentiality of candidates under Ohio law cannot be assured.

*The Clinton County Port Authority is an Equal Opportunity Employer*

